

3271 N. Civic Center Plaza, Suite 4 Scottsdale, AZ 85251

**MANUFACTURER'S DISCOUNT!** 

\$2495 A Pair of Widex "REAL" Hearing Aids

A perfect digital hearing aid for quiet, less demanding, *listening environments.* 

Financing Options Available. Regularly \$3695/pair.

Hearing Loss & Hearing Aids: What is the best digital hearing technology for me?

Featuring the 24/7 extended wear Lyric, FDA-approved for tinnitus Mind

440, and the mid-priced, open-fit Audeo!

You are cordially invited...

## **Educational Luncheon Seminar Presentations**

Our seminar presentations demonstrate how feature-rich hearing instruments improve your hearing in more challenging listening situations, and can dramatically improve your quality of life.

A limited number of demonstration appointments are available following the seminars. When making your reservation for a seminar, please specify you would like a personal listening demonstration too.



Save \$500 Off

Two Digital Hearing Aids

or 5 Years Free Batteries.

Applies to Lyric, Mind, and Audeo aids

Presented By Cathy Kurth, Au.D.

North Scottsdale Office

9777 N. 91st Street, Suite 101

Thursday, June 11th, 18th, or 25th 11:00 am to 12:30 pm

> For reservations, call (480) 451-0220

Civic Center Office

3271 N. Civic Center Plaza, Suite 4 Monday, June 8th, 15th or 22nd 11:00 am to 12:30 pm

> For reservations, call (480) 941-0519

Hosted by the Doctors of Audiology at Audiology and Hearing Aid Center: Cathy Kurth, Au.D., Kim Gates, Au.D., Chris Cummins-Beagle, Au.D., Monica Morgan, Au.D and Ellie Hatefi, Au.D.

Neglecting your hearing is neglecting your quality of life!

resorted Standard **US** Postage PAID Phoenix. A7 Permit No 4594

# HEAR&NOW

Summer 2009

Audiology and Hearing Aid Center News

The hearing care specialists preferred by doctors and patients alike.

Cathy Kurth, Au.D., Doctor of Audiology • Kim Gates, Au.D., Doctor of Audiology Chris Cummins-Beagle, Au.D., Doctor of Audiology • Monica Morgan, Au.D., Doctor of Audiology • Ellie Hatefi, Au.D., Doctor of Audiology

#### Inside this issue...

Cathy's Column Meet Otolaryngologist Dr. Jerry Josen Dateline: Dallas What Is The Best Technology For Me? Hearing Loss And The Aging Process Is Your Ping A Bad Thing? Meet Ellie Hatefi Where's Dr. Morgan been? Battery Sale Hearing Aid Check-ups

#### Locations

Scottsdale (480) 941-0519

3271 N. Civic Center Plaza Scottsdale, AZ 85251

### **Phoenix** (480) 941-0519

5040 N. 15th Avenue Suite 408 Phoenix, AZ 85015

## **North Scottsdale** (480) 451-0220

9777 N. 91st Street Suite 101 Scottsdale, AZ 85258

## **Thompson Peak** (480) 515-0200

20201 N. Scottsdale Healthcare Drive, Suite 230 Scottsdale, AZ 85255

You may visit us on the Internet at www.azhearingaid.com



## Cathy's column

## Trade In! Let's set the record straight.

Cathy Kurth, Au.D., FAAA, Doctor of Audiology

I've always maintained that the best patient is an informed patient. For many years, I've used my newsletter as a vehicle to keep you, my patients, informed and in the most current hearing aid technology.

You may have seen the newspaper ads about trading in used hearing aids that are "two or more years old" so that a hearing aid dealer can donate them to a non-profit organization. Allow me to set the record straight. Trading in

used hearing aids and receiving cash is no different than a car dealer offering you \$2000 to buy a car. I assure you, that two thousand dollars is built into the bottom line price. Besides, if you need to trade in a pair of two-year-old hearing aids then you should not have bought them in the first place.

When somebody offers you a "trade-in" for your "older devices" to "more modern hearing technology" that may be "two or more years old" this is simply not at all a benefit to you or your wallet. It is nothing more than an attractive offer to get you to buy something while making you think you saved money in the process.

Audiology and Hearing Aid Center has always offered its patients \$500 dollars off or 5 years of free batteries, and zero-percent financing. We also offer second opinions, quality care and professionalism in the sale of a hearing aid. We feel that for our patients, these are the offers that provide a true benefit! Over the years, we have also made it a regular practice to donate hearing aids to national organizations, and good causes, and not tying it to any offer.

## Meet Dr. Jerry Josen!

I have had the opportunity to share an office with Dr. Josen for the past two years, and have seen his practice grow from very few patients to a very successful practice. He treats patients of all ages for Ear, Nose and Throat problems. He even did a tonsillectomy on my 18-year-old son. At that age this procedure is not easy to quickly recover from, but my son did great. Dr. Josen and his wonderful staff will take in a patient when needed on short notice. Unlike many specialists who can keep their patients waiting for over an hour or more, there is rarely a wait in Dr. Josen's office. He genuinely cares about each of his patients, which shows in the amount of thank you letters he receives. He also has an amazing staff that makes each and every patient feel special. Dr. Josen completed his residency at the University of Illinois - Chicago. He is fellowship-trained in sinus surgery and head and neck oncology surgery, and maintains privileges at the finest hospitals in the valley.

5/19/09 1:04:51 PM

## **Dateline, Dallas:**

## **American Academy** of Audiology

What's new in hearing technology from the American Academy of Audiology? In April, we (Dr. Cummins-Beagle and Dr. Kurth) attended a combined 20 hours of classes as part of our continuing education and training in our field. There are many new and exciting developments on the horizon in digital hearing technology and testing equipment. Advancements in wireless Bluetooth and high-powered hearing devices, as well as computerized testing, will expand the spectrum for fitting and programming a wider range of hearing losses. Audiology and Hearing Aid Center remains the practice of choice, and on the cutting edge, by manufacturers to fit and program their breakthrough hearing aid technology as it becomes available. We are the first in the Southwest to fit the Lyric 24/7 extended-wear "invisible" hearing device. View their new website at www.lyrichearing.com. This extraordinarily comfortable hearing aid is completely hidden and can be worn for up to 3 months before having to replace it. Feel free to contact us for more information about this and other breakthrough hearing and communication devices.

- Dr. Cathy Kurth



## What is the BEST Technology Level for Me?

## ADVANCED HEARING

- Maximizes speech intelligibility
- Effective in all noisy listening environments
- Customized listening programs
- Cancels feedback (whistling) from all directions
- Exceptional listening comfort
- Ultimate accuracy for all hearing losses and ages
- Excellent sound quality
- Stay active in meetings and other social events
- Lead busy lifestyles both indoors and outdoors
- Go out to eat at noisy restaurants
- Want the best hearing technology there is
- Better hearing in dynamic listening situations
- Hear everyday sounds with a high degree of comfort
- Long-lasting battery life

## How will it improve my quality of life?

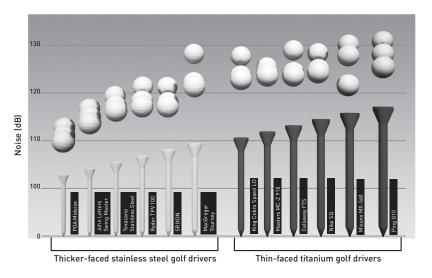
#### **MID-LEVEL TECHNOLOGY**

- Preserves sound quality from side and back
- · Outstanding sound quality for almost everyone
- Excellent sound quality in most situations
- Minimal feedback (whistling)
- For moderately active lifestyles
- Frequently attend group meetings
- Attend small family gatherings
- Are rarely in busy restaurants or large groups
- Want improved hearing in many situations, automatically

### golfers who use titanium drivers that they should use earplugs to protect against hearing loss.

Doctors have warned

"What we've found is thinfaced clubs produce noise loud enough to damage hearing," says Dr. Malcolm Buchanan, an ear, nose and throat specialist, who with his colleagues at the Norfolk and Norwich University Hospital reported their findings in the British Medical Journal



Researchers analyzed the case of a 55-year-old man who entered an outpatient clinic with tinnitus (ringing in the ears) and reduced hearing in one of his ears. The man had been playing golf three times a week for 18 months using the titanium drivers. He told doctors that the sound of the clubface striking the ball was similar to the sound of a gun going off.

Researchers concluded that the study presents anecdotal evidence that caution should be taken by golfers who play regularly and use titanium drivers.

We at Audiology and Hearing Aid Center have many patients who are golfers. We encourage you to call for an appointment to see if your hearing aids are adjusted to protect you against loud "impacting" noise, and inquire about our customized ear protection. Fore!

## **Hearing Loss and the Aging Process**

80 55 **60** Age 18

#### Between the ages of 18-34, you are more likely to be exposed to loud sounds such as:

**BATTERY SALE** 

Buy 2 Packs, Get 1 Pack

Mention this offer at time

of purchase

Expires June 30th, 2009

**FREE** 

- rock concerts
- mowing the lawn
- military service
- work related
- recreational activities

#### Between the ages of 40-55, you begin to recognize hearing loss by:

- straining to hear
- misunderstanding certain words - having difficulty hearing in noise
- turning the TV up too loudly
- misunderstanding conversation in groups, meetings, other social

### By age 60, you should have your hearing checked, and consider wearing hearing aids that:

**BASIC TECHNOLOGY** 

Lower cost digital

uncomfortable

environments

gatherings

• Are usually in quiet

Good sound quality

· Soft sounds are audible,

For less active lifestyles

Occasionally attend small

loud sounds are not

- are of high-quality
- adapt to certain sound environments
- adjust for background noise
- enhance speech intelligibility
- help maintain your edge in your business, career, and lifestyle
- and wear them regularly

**FREE** Hearing Aid

Offer expires June 30th, 2009 • Appointment required

Check-Ups!

ncludes a hearing screening,

hearing aid evaluation,

in-office repair, cleaning and

other adjustments as needed.

## **Welcome Our New Audiologist!**

Is your **PING** a bad thing?

#### Ellie Hatefi, Au.D. Doctor of Audiology

Originally from Iran, Dr. Hatefi earned her Master's degree in Audiology at Tehran University in 1995, where she began her career in Audiology. She moved to the United States in 2000, and entered the Doctor of Audiology program at Arizona State University (ASU). In 2009, she received her Au.D. (Doctor of Audiology degree) from ASU. In fact when Ellie was handed her degree, she also had the extreme pleasure of receiving a hug from President Obama, which is an incredible honor.



Where's Dr.

Morgan Been?

On January 25th, 2009, Monica and her

Samantha Addison Morgan, 5 pounds, 1

ounce, 18 1/4 inches. She came a little early

but without complications. Dr. Morgan is

now back to work (Wednesday, Thursday

her patients. "A big 'thank you' to all of you

was out on maternity leave," she says.

and Friday) and looking forward to seeing all

who inquired about my whereabouts while I

**Our Patients** 

Tell It Best!

gratitude to you and your fine staff

for the outstanding service provided

to me over the past almost 20 years. I

can't tell you what a difference these

new Widex hearing aids have meant

to me. My hearing loss is somewhat

unique and with the ability to adjust 15 different frequency bands, these

aids restored my hearing to what

I would call "normal" and that is

a real compliment. I can't thank

you enough for your caring and

professional service over the years.

Thanks again for making my life,

and my wife, very happy!

Best regards,

Dennis M.

I just wanted to formalize my

Dear Cathy,

husband welcomed their daughter,

As part of ASU's clinical program, Dr. Hatefi had the opportunity to train at several major health facilities throughout the Valley. At these facilities, she able to receive hands-on experience in important areas such as diagnostic audiological and vestibular evaluation, as well as obtaining extensive knowledge and training in the demanding area of amplification. Following these

Her passion is working with both the pediatric and geriatric populations who require an audiologist with unique skills and great dedication. Dr. Hatefi is an audiologist who possesses these exceptional characteristics, making her an asset to Audiology and Hearing Aid Center's Thompson Peak office, which predominantly serves these two populations.

son and daughter.

invaluable experiences, she received her Arizona State Audiology License.

When not at work, Ellie enjoys spending time with her husband and being a mother to her young

#### ScottsAHAC indd 2 5/19/09 1:04:59 PM